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Report and financial statements

31 December 2016



### FINANCIAL STATEMENTS Year ended 31 December 2016

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## BOARD OF DIRECTORS AND OTHER CORPORATE INFORMATION

#### **Board of Directors**

Panayiotis Malekos (Chairman) (appointed on 22 April 2016) Stelios Efstratiou (Chairman) (resigned on 22 April 2016) Christos Solomonides (Vice Chairman)
Antonis Semelides (resigned on 14 February 2017)
Antonis Patsali (resigned on 31 December 2016)
Marios Lytras (appointed on 29 December 2017)
Michalis Hadjipantelas (appointed on 15 February 2017)
Stelios Neophytou (appointed on 22 April 2016)
Marios Panayides
Thekla Kadi
Thomas Sepos
Christos Christofi

#### **Independent Auditors**

PricewaterhouseCoopers Limited PwC Central 43 Demostheni Severi Avenue CY-1080 Nicosia

#### **Legal Advisors**

Eliades & Partners FROSIA HOUSE, 4th floor Corner Evagorou & Menandrou str 1 1066 Nicosia, Cyprus

#### Registered address

Eracleous street, 27, 2nd floor, Office 203 Nicosia 2040 Cyprus



### Independent auditor's report

To the Members of Cyprus Organisation for Storage and Management of Oil Stocks and Auditor General of the Republic

#### Report on the Audit of the Financial Statements

#### **Opinion**

We have audited the financial statements of the Cyprus Organisation for Storage and Management of Oil Stocks (the "Organisation"), which are presented in pages 5 to 28 and comprise the statement of financial position as at 31 December 2016, and the statements of comprehensive income, accumulated surplus and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Organisation as at 31 December 2016, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union and the requirements of the Maintenance of Oil Stocks Laws, 2003 to 2014.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We remained independent of the Organisation throughout the period of our appointment in accordance with the *International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code)* together with the ethical requirements that are relevant to our audit of the financial statements in Cyprus, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Responsibilities of the Board of Directors for the Financial Statements

The Board of Directors is responsible for the preparation of financial statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the European Union and the requirements of the Maintenance of Oil Stocks Laws, 2003 to 2014, and for such internal control as the Board of Directors determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

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PricewaterhouseCoopers Ltd is a member firm of PricewaterhouseCoopers International Ltd, each member firm of which is a separate legal entity. PricewaterhouseCoopers Ltd is a private Organisation registered in Cyprus (Reg. No. 143594). A list of the Organisation's directors including for individuals the present name and surname, as well as any previous names and for legal entities the corporate name, is kept by the Secretary of the Organisation at its registered office at 3 Themistocles Dervis Street, 1066 Nicosia and appears on the Organisation's web site. Offices in Nicosia, Limassol and Paphos.



In preparing the financial statements, the Board of Directors is responsible for assessing the Organisation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Organisation or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Organisation's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organisation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organisation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organisation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves a true and fair view.



We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### **Other Matter**

This report, including the opinion, has been prepared for and only for the Organisation's members as a body and the Auditor General of the Republic in accordance with Section 69 of the Auditors Law of 2017 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whose knowledge this report may come to.

**Constantinos Taliotis** 

Certified Public Accountant and Registered Auditor

for and on behalf of

PricewaterhouseCoopers Ltd

Certified Public Accountants and Registered Auditors

Nicosia, 28 February 2019

### STATEMENT OF COMPREHENSIVE INCOME Year ended 31 December 2016

	Note	2016 €	2015 €
Revenue	5	18.341.908	16.666.811
Direct expenses	7	(7.168.991)	(9.135.804)
Deficit from renewal of strategic inventory movement		(942.254)	(1.283.221)
Other expenses	7	(383.438)	(1.988.856)
Other income	6 _	347.147	<u>613.655</u>
Operating surplus before strategic inventory net realisable value		•	
adjustment		10.194.372	4.872.585
Strategic inventory net realisable value adjustment - unrealised	15 _	26.487.174	(26.475.501)
Operating surplus / (deficit) after strategic inventory net realisable value adjustment	. –	36.681.546	(21.602.916)
Finance costs	9 _	(2.110.373)	(2.924.468)
Surplus/(deficit) before tax		34.571.173	(24.527.384)
Tax	10	(102.564)	(195.894)
Surplus/(deficit) and total comprehensive income/(loss) for the year		34.468.609	(24.723.278)

## STATEMENT OF FINANCIAL POSITION 31 December 2016

				*	9	
		¥			2016	2015
		*	n w	Note	€	€
ACCETC				Note		-
ASSETS			19	*		
	90		¥	*	, * •	
Non-current assets	,					1
Property, plant and equipment				13	488.988	514.660
Strategic Inventory		* 5		15	91.416.017	67.062.487
Strategie Inventory				, 10		
	(4)	18			91.905.005	67.577.147
					3.0	
Current assets	â					4.007.000
Trade and other receivables				14	4.154.349	4.027.638
Cash at bank and in hand	29	2		16 .	28.154.359	26.746.702
				•	22 200 700	20 774 240
				9	32.308.708	30.774.340
Total assets					124.213.713	98.351.487
I Utal assets					127,213,/13	30.331.407
	14					
SURPLUS AND LIABILITIES					1.	
. • • • • • • • • • • • • • • • • • • •		2 2	1			4
*		6				
		340				
Surplus		* 7			65.194.430	30.725.821
Total assessment					CE 104 420	20 725 021
Total surplus		i.	(2)	9	65.194.430	30.725.821
Non-current liabilities			¥			
THE STATE OF THE PROPERTY OF T					V	
Borrowings				17	52.602.950	61.285.233
Borrowings	:	÷	. *	17	52.602.950	61.285.233
Borrowings		4	. *	17	52.602.950 52.602.950	61.285.233 61.285.233
Borrowings		ų.		17		
			9	17		
Current liabilities			9		52.602.950	61.285.233
Current liabilities Trade and other payables				18	52.602.950 323.949	61.285.233
Current liabilities			9		52.602.950	61.285.233
Current liabilities Trade and other payables				18	52.602.950 323.949 6.092.384	61.285.233 698.492 5.641.941
Current liabilities Trade and other payables				18	52.602.950 323.949	61.285.233
<b>Current liabilities</b> Trade and other payables Borrowings				18	52.602.950 323.949 6.092.384 6.416.333	698.492 5.641.941 6.340.433
Current liabilities Trade and other payables				18	52.602.950 323.949 6.092.384	61.285.233 698.492 5.641.941
<b>Current liabilities</b> Trade and other payables Borrowings				18	52.602.950 323.949 6.092.384 6.416.333	698.492 5.641.941 6.340.433

On 28 February 2019 the Board of Directors authorised these financial statements for issue.

Panayiotis Malekos

Chairman

Christos Solomonides Vice Chairman

### STATEMENT OF ACCUMULATED SURPLUSES Year ended 31 December 2016

<u>487</u> 

<u>33</u>

		-		Surplus €
Balance at 1 January 2015			•	55.449.099
Comprehensive income Loss for the year	:			(24.723,278)
Balance at December 2015/ 1 January 2016				30.725.821
Comprehensive income Surplus for the year Balance at 31 December 2016				34.468.609 <b>65.194.430</b>

(1) Any surplus of income over expenses during any one year is used by the Organisation for meeting future expenses arising during the execution of its duties and in any other manner decided by the Board of Directors after approval by the Minister. Surpluses accumulated and not immediately required for the operation of the Organisation or for meeting its obligations may be invested following approval of the Minister of Energy, Commerce and Industry and the Minister of Finance.

### STATEMENT OF CASH FLOWS Year ended 31 December 2016

	Note	2016 €	2015 •
CASH FLOWS FROM OPERATING ACTIVITIES Surplus/(deficit) for the year		34.571.173	(24.527.384)
Adjustments for: Depreciation of property, plant and equipment Impairment charge of property, plant and equipment Interest income Interest expense	13 13 6 9	25.672 (347.147) 2.110.373	26.477 184.525 (613.655) 2.924.468
Deficit from renewal of strategic inventory movement Strategic Inventory value (increase) / reduction of cost to net realisable value Provision for impairment of other receivables		942.254 (26.487.174)	1,283,221 26,475,501 1,347,969
Changes in working capital: Increase in trade and other receivables Decrease in trade and other payables		10.815.151 (76.746) (374.543) 1.191.390	7.101.122 (845.504) (592.131) (1.195.030)
Strategic Inventory  Cash generated from operations  Tax paid  Tax paid		11.555.252 (102.564) 11.452.688	4.468.457 (195.894) 4.272.563
Net cash generated from operating activities  CASH FLOWS FROM INVESTING ACTIVITIES  Payment for purchase of property, plant and equipment  New deposits with maturity over 3 months  Cash inflows from deposits over 3 months  Interest received	13	(9.439.429) 3.123.907 297.182	2.558.918 492.911
Net cash used in investing activities		(6.018.340)	(/4,536)
CASH FLOWS FROM FINANCING ACTIVITIES Repayments of bank borrowings Interest paid	·	(8.231.840) (2.110.373)	(2.924.468)
Net cash used in financing activities  Net decrease in cash and cash equivalents  Cash and cash equivalents at beginning of the year		(10.342.213) (4.907.865) 11.405.312	(3.700.375) 15.105.687
Cash and cash equivalents at end of the year	16	6.497.447	11.405.312

### NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 December 2016

#### 1. Corporate information

#### Country of incorporation

The Cyprus Organisation for Storage and Management of Oil Stocks (the "Organisation") is established in Cyprus as a public law organisation in accordance with the provisions of the Maintenance of Oil Stock Laws 2003 to 2014 The headquarters of the Organisation are in Nicosia and the offices of the Organisation are at 27 Eracleous street, 2nd floor, Flat 203, CY-2040, Nicosia, Cyprus.

#### **Principal activities**

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The principal activities of the Organisation, which are unchanged from last year, are the storage and management of the national oil stocks.

#### **Operating Environment of the Organisation**

The Cypriot economy has recorded positive growth in 2016 and 2017 after overcoming the economic recession of recent years. The overall economic outlook of the economy remains favorable, however there are still downside risks emanating from the still high levels of non-performing loans, the public debt ratio, as well as possible deterioration of the external environment for Cyprus.

This operating environment may have a significant impact on the Organisation's operations and financial position. Management is taking necessary measures to ensure sustainability of the Organisation's operations. However, the future effects of the current economic situation are difficult to predict and management's current expectations and estimates could differ from actual results.

### 2. Summary of significant accounting policies

The principal accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented in these financial statements unless otherwise stated.

#### Basis of preparation

The financial statements of the Organisation have been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union (EU) and the requirements of the Maintenance of Oil Stocks Laws, 2003 to 2014.

As of the date of the authorisation of the financial statements, all International Financial Reporting Standards issued by the International Accounting Standards Board (IASB) that are effective as of 1 January 2016 have been adopted by the EU through the endorsement procedure established by the European Commission, with the exception of certain provisions of IAS 39 "Financial Instruments: Recognition and Measurement" relating to portfolio hedge accounting.

The financial statements have been prepared under the historical cost convention.

The preparation of financial statements in conformity with IFRSs requires the use of certain critical accounting estimates and requires Management to exercise its judgment in the process of applying the Organisation's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 4.

### NOTES TO THE FINANCIAL STATEMENTS Year ended 31 December 2016

#### 2. Summary of significant accounting policies (continued)

#### Adoption of new and revised IFRSs

During the current year the Organisation adopted all the new and revised International Financial Reporting Standards (IFRS) that are relevant to its operations and are effective for accounting periods beginning on 1 January 2016. This adoption did not have a material effect on the accounting policies of the Organisation.

At the date of approval of these financial statements a number of new standards and amendments to standards and interpretations are effective for annual periods beginning after 1 January 2016, and have not been applied in preparing these financial statements. None of these is expected to have a significant effect on the financial statements of the Organisation, except the following set out below:

- IFRS 9 "Financial Instruments: Classification and Measurement" (issued in July 2014 and effective for annual periods beginning on or after 1 January 2018). Key features of the new standard are:
- i. Financial assets are required to be classified into three measurement categories: those to be measured subsequently at fair value through other comprehensive income (FVOCI) and those to be measured subsequently at fair value through profit or loss (FVPL).
- ii. Classification for debt instruments is driven by the entity's business model for managing the financial assets and whether the contractual cash flows represent solely payments of principal and interest (SPPI). If a debt instrument is held to collect, it may be carried at amortised cost if it also meets the SPPI requirement. Debt instruments that meet the SPPI requirement that are held in a portfolio where an entity both holds to collect assets' cash flows and sells assets may be classified as FVOCI. Financial assets that do not contain cash flows that are SPPI must be measured at FVPL (for example, derivatives). Embedded derivatives are no longer separated from financial assets but will be included in assessing the SPPI condition.
- iii. Investments in equity instruments are always measured at fair value. However, management can make an irrevocable election to present changes in fair value in other comprehensive income, provided the instrument is not held for trading. If the equity instrument is held for trading, changes in fair value are presented in profit or loss.
- iv. Most of the requirements in IAS 39 for classification and measurement of financial liabilities were carried forward unchanged to IFRS 9. The key change is that an entity will be required to present the effects of changes in own credit risk of financial liabilities designated at fair value through profit or loss in other comprehensive income.
- v. IFRS 9 introduces a new model for the recognition of impairment losses the expected credit losses (ECL) model. There is a 'three stage' approach which is based on the change in credit quality of financial assets since initial recognition. In practice, the new rules mean that entities will have to record an immediate loss equal to the 12-month ECL on initial recognition of financial assets that are not credit impaired (or lifetime ECL for trade receivables). Where there has been a significant increase in credit risk, impairment is measured using lifetime ECL rather than 12-month ECL. The model includes operational simplifications for lease and trade receivables.
- vi. Hedge accounting requirements were amended to align accounting more closely with risk management. The standard provides entities with an accounting policy choice between applying the hedge accounting requirements of IFRS 9 and continuing to apply IAS 39 to all hedges because the standard currently does not address accounting for macro hedging.

The Organisation is currently assessing the impact of the new standard on its financial statements and as of the date of issue of these financial statements the impact of the adoption of this standard is not known/ or reasonable estimable.

### NOTES TO THE FINANCIAL STATEMENTS Year ended 31 December 2016

### 2. Summary of significant accounting policies (continued)

#### Revenue recognition

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e e Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for the sale of goods and services in the ordinary course of the organisation's activities, net of value added taxes, returns and discounts.

The Organisation recognises revenue when the amount of revenue can be reliably measured, when it is probable that future economic benefits will flow to the entity and when specific criteria have been met for each of the Organisation's activities as described below. The revenue of the Organisation comprises of members' subscriptions, as defined by section 2 of the Maintenance of Oil Stocks Laws of 2003 to 2014. Revenues earned by the Organisation are recognised on the following bases:

#### Members' subscriptions

In accordance with the relevant legislation, members of the Organisation are required to pay subscriptions, which are calculated as a fixed amount per unit quantity of sales. Members' subscriptions are recognized on an accrual basis.

#### Interest income

Interest income is recognised using the effective interest method. When a loan or receivable is impaired, the Organisation reduces the carrying amount to its recoverable amount, being the estimated future cash flows discounted at the original effective interest rate of the instrument and continues unwinding the discount as interest income. Interest income on impaired loans and receivables is recognised using the original effective interest rate.

#### **Employee benefits**

The Organisation and its employees contribute to the Government Social Insurance Fund based on employees' salaries. The Organisation's contributions are expensed as incurred and are included in staff costs. The Organisation has no further payment obligations once the contributions have been paid. Prepaid contributions are recognized as an asset to the extent that a cash refund or a reduction in the future payments is available.

#### Foreign currency translation

### (1) Functional and presentation currency

Items included in the Organisation's financial statements are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The financial statements are presented in Euro (€), which is the Organisation's functional and presentation currency.

#### (2) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

#### Current income tax

The Organisation is not subject to corporation tax, but is subject to special defence contribution on interest income.

### NOTES TO THE FINANCIAL STATEMENTS Year ended 31 December 2016

#### 2. Summary of significant accounting policies (continued)

#### Property, plant and equipment

Property, plant and equipment are stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of property, plant and equipment.

Depreciation on property, plant and equipment is calculated using the straight-line method to allocate their cost or revalued amounts to their residual values, over their estimated useful lives. The annual depreciation rates used are as follows:

. *		%
Buildings		3
Vessel cost		33.3
Motor vehicles		20
Furniture, fixtures an	nd office equipment	10

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each reporting date.

Where the carrying amount of an asset is greater than its estimated recoverable amount, the asset is written down immediately to its recoverable amount.

Expenditure for repairs and maintenance of property, plant and equipment is charged to profit or loss of the year in which it is incurred. The cost of major renovations and other subsequent expenditure are included in the carrying amount of the asset or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Organisation and the cost of the item can be measured reliably.

Gains or losses on disposal of property, plant and equipment are determined by comparing proceeds with the carrying amount and are recognised in "other gains/(losses) - net" in profit or loss.

#### Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets that are subject to depreciation or amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets, other than goodwill, that have suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

#### Financial instruments

Financial assets and financial liabilities are recognised in the Organisation's statement of financial position when the Organisation becomes a party to the contractual provisions of the instrument.

### NOTES TO THE FINANCIAL STATEMENTS Year ended 31 December 2016

### 2. Summary of significant accounting policies (continued)

#### Financial instruments (continued)

#### Trade receivables

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Trade receivables are amounts due from customers for merchandise sold or services performed in the ordinary course of business. If collection is expected in one year or less (or in the normal operating cycle of the Organisation if longer), they are classified as current assets. If not, they are presented as non-current assets.

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost, using the effective interest method, less provision for impairment. A provision for impairment of trade receivables is established when there is objective evidence that the Otganisation will not be able to collect all amounts due according to the original terms of receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or delinquency in payments are considered indicators that the trade receivable is impaired. The amount of the provision is the difference between the carrying amount and the recoverable amount, being the present value of estimated future cash flows, discounted at the effective interest rate.

The carrying amount of the asset is reduced through the use of an allowance account, and the amount of the loss is recognised in profit or loss. When a trade receivable is uncollectible, it is written off against the allowance account for trade receivables. Subsequent recoveries of amounts previously written off are credited in profit or loss.

#### Cash and cash equivalents

For the purpose of the statement of cash flows, cash and cash equivalents comprise cash on hand, deposits held at call with banks with original maturity of three months or less and bank overdrafts. In the statement of financial position, bank overdrafts are included in borrowings in current liabilities.

#### **Borrowings**

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption value is recognised in profit or loss over the period of the borrowings, using the effective interest method, unless they are directly attributable to the acquisition, construction or production of a qualifying asset, in which case they are capitalised as part of the cost of that asset.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the drawdown occurs. To the extend there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a prepayment (for liquidity services) and amortised over the period of the facility to which it relates.

Borrowing costs are interest and other costs that the Organisation incurs in connection with the borrowing of funds, including interest on borrowings, amortisation of discounts or premium relating to borrowings, amortisation of ancillary costs incurred in connection with the arrangement of borrowings, finance lease charges and exchange differences arising from foreign currency borrowings to the extent that they are regarded as an adjustment to interest costs.

Borrowings are classified as current liabilities, unless the Organisation has an unconditional right to defer settlement of the liability for at least twelve months after the reporting date, in which case it is classified as non current liability.

#### NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 December 2016

#### 2. Summary of significant accounting policies (continued)

#### Financial instruments (continued)

#### Trade and other payable

Trade and other payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Trade and other payables are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the Organisation if longer). If not, they are presented as non-current liabilities.

Trade and other payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

#### Provisions

Provisions are recognised when the Organisation has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

#### **Strategic Inventories**

Strategic Inventories are stated at lower of cost and net realisable value. The cost is determined using the weighted average cost method and includes raw materials and other expenses except from borrowing costs.

The strategic inventories are categorised as non-current assets as there is no intention for selling them in the short term or medium term, unless there is need of renewal of stock. Net realisable value is the oil price as per recognised oil price platforms.

Stock losses arise from evaporation of oil products held in storage over time. In addition losses/gains in measurement arise from changes in temperature and pressure caused by weather conditions at the time of measurement. The Organisation continuously monitors such operating losses and measurement differences against industry standards. Operating stock losses are recgognised in the year in which they occur based on the difference between actual stock measurement at year end and carrying amounts.

#### **Ticketing**

Ticketing relate to short term holding contracts under which one party agrees to hold oil stocks which will be available to a counterparty during a specified period and under which the counterparty has an option to purchase oil stocks in emergency circumstances at a future price. The cost of is recorded in the statement of comprehensive income in the period to which the contracts relate.

#### **Comparatives**

Where necessary, comparative figures have been adjusted to conform to changes in presentation in the current year.

### NOTES TO THE FINANCIAL STATEMENTS Year ended 31 December 2016

#### 3. Financial risk management

#### Financial risk factors

The Organisation's activities expose it to a variety of financial risks: credit risk, liquidity risk, market risk (including fair value interest rate risk and cash flow interest rate risk), and capital risk management.

The Organisation employs formal risk management policies programme. This comprises the following:

i) statements of policy regarding market risk (foreign exchange risk, cash flow and fair value interest risk, credit risk, liquidity risk) and capital risk.

ii) daily monitoring of positions.

- iii) mitigation techinques where risks are considered material in terms of amount or duration.
- iv) avoidance of risk where it is considered that significant uncertainty prevails.

#### 3.1 Credit risk

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n O Credit risk arises from cash and cash equivalents, deposits with bank and financial institutions, as well as credit exposures to balances due from subscriptions, including outstanding receivables and committed transactions. Failure by the above counterparties to discharge their obligations could reduce the amount of future cash inflows from financial assts on hand at the balance sheet date. The Organisation has significant concentrations of credit risk for its trade receivables, allowing credit to its members as provided by existing legislation, and for cash held with banks.

The Organisation uses all necessary collection measures provided by law in order to ensure the implementation of this policy.

All members of the Organisation, as defined by section 2 of the Maintenance of Oil Stock Laws 2003 to 2014, are either government owned bodies or significant multinational corporations, or publicly listed companies with substantial credit standing.

The Organisation reviews the credit standing of these institutions on a regular basis. The Organisation does not place deposits to institutions outside Cyprus or not appropriately monitored by local supervisory authorities. See Note 12 for further disclosures on credit risk,

Management does not expect any losses from non-performance by these counterparties.

#### 3.2 Liquidity risk

The table below analyses the Organisation's financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet to contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows. Balances due within 12 months with the exception of borrowings equal their carrying balances as the impact of discounting is not sigificant.

### NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 December 2016

#### 3. Financial risk management (continued)

#### 3.2 Liquidity risk (continued)

Trade and other payables	7.898.376 698.492	7.898.376 	23.695.130 	40.140.754
	8.596.868	7.898.376	23.695.130	40.140.754

The Organisation is by law a not for profit organisation. Surpluses are maintained for use in:

(a) Additional stock purchases

(b) Unforseen changes in the payment of interest or storage fees.

The level of income and the Organisation's subscription/fee is reviewed annually through the budgeting process.

The Organisation maintains an ongoing 12-month cash flow rolling projection.

#### 3.3 Market risk

### 3.3.1 Cash flow and fair value interest rate risk

As the Organisation has significant interest-bearing assets, the Organisation's income and operating cash flows are substantially dependent of changes in market interest rates. At 31 December 2016, if the rates on the Euro deposits had been 0,1% higher/lower with all other variables held constant, post-tax surplus/deficit impact would not be significant.

The Organisation's interest rate rsik arises from long-term borrowings. Borrowings issued at variable rates expose the Organisation to cash flow interest rate risk. Borrowings issued at fixed rates expose the Organisation to fair value interest rate risk. At 31 December 2016, if the rates on the Euro borrowings had been 0,1% higher/lower with all other variables held constant, post-tax surplus for the year would have been €62.811 lower (2015 deficit: €69.414 higher).

Interest payable on loans is monitored on a continuous basis by management and proposals for refinancing are made when the Organisation faces a significant risk of interest rate cost escalation.

The Organisation manages the process of obtaining financing by:

- i) requesting tenders
- ii) negotiating terms
- iii) seeking advice from the Ministry of Finance
- iv) monitoring positions and taking appropriate measures in each circumstance including:
- a) early repayments without penalty
- b) refinancing
- c) use of hedging instruments

Interest receivable on deposits is also monitored on a continued basis and is managed by:

- i) Assessing liquidity requirements
- ii) Renegotiation of deposits on expiry of term
- iii) Monitoring positions

### NOTES TO THE FINANCIAL STATEMENTS Year ended 31 December 2016

#### 3. Financial risk management (continued)

#### 3.4 Capital risk management

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The capital as defined by management at 31 December 2016 and 2015 was as follows:

	2016	2015
Tabel becausings (Atabe 47)	€	€
Total borrowings (Note 17)	58.695.334	66.927.174
Less: Cash and cash equivalents (Note 16)	<u>(28.154.359)</u>	(26.746.702)
Net debt	30.540.975	40.180.472
Total surplus	65.194.430	30.725.821
Total capital as defined by management	95.735.405	70.906.293
Gearing ratio	32%	57%

The decrease in the gearing ratio during 2016 resulted primarily from the increase of strategic inventory value to net realisable value adjustment.

The surplus as defined by management at 31 December 2016 and 2015 consits of surplus as shown on the face of the Statement of Financial Position.

Eventually the Organisation shall have an accumulated long term surplus equal to the cost of its strategic inventory. Given the above and the Organisation's ability to vary its levy/subscription in order to cover its expenditure no further capital requirements are considered necessary.

#### 4. Critical accounting estimates and judgments

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### Judgments

The Organisation makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

## NOTES TO THE FINANCIAL STATEMENTS Year ended 31 December 2016

#### 4. Critical accounting estimates and judgments (continued)

#### Strategic inventory

Strategic inventory is held by the Organisation in accordance with EU Directive 2009/119/EEC and Maintenance of Oil Stocks laws of 2003 to 2014. Strategic inventory is not held for trading but can be sold to the members of the Organisation in the cases of supply disruption or crisis as this is defined in the Oil Crises Law of 2002 to 2014.

The Organisation considered the guidance of IAS 2, IAS 39 and IAS 16 in order to determine the appropriate classification of strategic inventories. Following this assessment, the Organisation considered that strategic inventories should be classified as inventories in accordance with the provisions of IAS 2 since oil stocks are not held for own use and as they do not arise from contractual rights which give to the Organisation the present right to receive cash or another financial asset.

These oil stocks are classified as non current assets as it better reflects the Organisation's objectives.

In addition, the Organisation considered appropriate to use the lower of cost and net realisable value rather than fair value less costs to sell as a measurement basis for strategic inventories since the Organisation does not act as broker-trader of oil stocks with the purpose of acquiring and selling oil stocks in the near future and generating a profit from fluctuations in price; instead, the principal activity of the Organisation is to store and manage national oil stocks and release them in cases of supply disruption or crisis.

The key judgement underlying this assessment relates to global prevailing oil prices as compared to carrying values. Management considered as net realisable value of oil stocks the monthly average prices per "Platts".

#### Provision for doubtful receivables

Each year, the Organisation assesses whether receivables have been impaired according to the accounting policy mentioned in Note 2. The provision for doubtful receivables is determined according to Management's expectations about each debtor's ability to repay its debts. Provision for doubtful receivables is based on Management's judgment and may change in the future depending on the circumstances.

### NOTES TO THE FINANCIAL STATEMENTS Year ended 31 December 2016

#### 4. Critical accounting estimates and judgments (continued)

#### Legal case

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Significant judgment is used for the determination of whether the storage services rendered by the Organisation from Greek based providers are subject to VAT in Greece or Cyprus.

In 2010 and 2011 the Organisation received invoices from Greek providers on which Greek VAT was charged. The Organisation claimed refund of this VAT from the Greek VAT Authorities. The Greek VAT Authorities rejected the claim. Against the rejection, the Organisation has filed a recourse to the Administrative Appeal Court of Athens. After consideration of the facts, the Administrative Appeal Court of Athens issued a decision in favour of the Organisation. The Greek VAT Authorities have filed an appeal against this decision to the Council of State. The examination of the appeal is currently pending.

Management believes, based on expert advice citing interalia decisions of the European Court of Justice issued after the decision of the Administrative Appeal Court of Athens, that the storage services should be subject to VAT in Cyprus and that the original decision of the court is likely to be overwritten. As a consequence, an amount of €1.347k was considered as receivable from the storage providers and not from the Greek VAT Authorities. This amount of €1.347k was fully provided for (Note 14).

However, in the event that the Counsil of State confirms the original decision of the Administrative Appeal Court of Athens, management, based on expert advice, estimates that a liability of €6.956k may arise for VAT not charged on storage services relating to the period 2011 to 2016, which if charged, will be the subject of a refund claim from the Greek VAT Authorities.

#### 5. Revenue

	2016	2015
Members' subscriptions	18.341.908	16.666.811
	18.341.908	16.666.811
6. Other income		, .
Interest income	2016 € 347.147	2015 € 613.655
and de moone	<u>347.147</u>	613.655

### NOTES TO THE FINANCIAL STATEMENTS Year ended 31 December 2016

#### 7. Expenses by nature

	•	
	2016	2015
	€	€
Staff costs (Note 8)	55.712	50.955
Depreciation and amortisation expense (Note 13)	25.672	26.477
Auditors' remuneration - current year	5.500	8.750
Auditors' remuneration - prior years	4.000	150
Impairment charge of property, plant and equipment (Note 13)	-	184.525
Repairs and maintenance	2,242	7.178
Insurance	41,179	38.434
Travelling and transportation expenses	9.492	12.144
Fees of the members of the Board of Directors	4.586	8.663
Strategic inventory storage expenses (Note 15)	5.842.283	7.007.995
Ticketing	1.321.588	2.122.189
Non-recoverable VAT	39.527	29.048
Cost of purchase of services		
	100.872	43.355
Bank charges	29.332	20.964
Demmurrages	•	164.816
Other professional fees	12.100	-
Provision for impairment of other receivables	-	1.347.969
Other expenses	<u>58.344</u>	51.048
Total direct expenses, selling and marketing costs, administrative		
expenses and other expenses	7.552,429	11.124.660
		11,12 1,000
8. Staff costs		
	2016	2015
	€	€
Salaries	46.267	46.388
Social security costs	4.911	4.567
Provident fund	4.534	-
en e	55.712	50.955
Average number of employees	2	2
	•	
9. Finance costs		
Ji i manoc costs		
	2016	2015
		2015
	€	€
Interest evenes	2 440 272	2.024.460
Interest expense	2.110.373	2.924.468
	2.110.373	2.924.468
		2.52 1, 100
10. Tax		
	:	
	2016	2015
	€	€
Defence contribution - current year	102,564	195.894
Charge for the year		
anni 20 ro. nio Joni	102.564	195.894

## NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 December 2016

#### 10. Tax (continued)

The Organisation is subject to 30% defence contribution on interest income.

### 11. Financial instruments by category

31 December 2016	المسم مسمم النا
	Loans and receivables
Assets as per statement of financial position:	€
Trade and other receivables (excluding prepayments) Cash and cash equivalents	4.088.262 <u>28.154.359</u>
Total	32.242.621
	Borrowings and
	other financial liabilities
Liabilities as per statement of financial position: Borrowings	€
Trade and other payables	58.695.334 323.948
Total	59.019.282
31 December 2015	Loans and
	receivables
Assets as per statement of financial position:	€
Trade and other receivables (excluding prepayments Cash and cash equivalents	3.324.371 26.746.702
Total	30.071.073
	Borrowings and
	other financial liabilities
Liabilities as per statement of financial position:	€
Borrowings Trade and other payables	66.927.174 698.492
Total	67.625.666

## NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 December 2016

### 12. Credit quality of financial assets

The credit quality of financials assets that are neither past due nor impaired can be assessed by reference to external credit ratings (if applicable) or to historical information about counterparty default rates:

Fully performing trade and other receivables Counterparties without external credit rating	2016 €	2015 €
Group 1 Group 2	4.036.494 51.768	3.202.358 122.013
Total fully performing trade and other receivables	4.088.262	3.324.37 <u>1</u>
Cash at bank and short term bank deposits (1)	<u>4.088.262</u>	<u>3.324.371</u>
Caa2 Caa3 Not rated	20.751.124 1.079.340 6.323.673	16.368.212 10.378.189
	<u>28.154.137</u>	26.746.401

The rest of the statement of financial position item "Cash and cash equivalents" is cash in hand.

Group 1 - members with no defaults in the past

Group 2 - Other receivables

None of the financial assets that are fully performing has been renegotiated in the last year.

### NOTES TO THE FINANCIAL STATEMENTS Year ended 31 December 2016

#### 13. Property, plant and equipment

	Land and buildings		Motor vehicles	Furniture, fixtures and office	Total
	€	€	€	equipment €	€
Cost					E
Balance at 1 January 2015 Additions	752.700	32.559	31.881	22.694	839.834
Impairment charge	(184.525)			2.480	2.480 (184.525)
Balance at December 2015/ 1 January 2016	<u>568.175</u>	32.559	31.881	25.174	
Balance at 31 December 2016	568.175	32.559	31.881		657.789
Depreciation					·
Balance at 1 January 2015 Charge for the year	45.162 22.580	30.452 1.534	31.881	9.157 2.363	116.652 26.477
Balance at December 2015/ 1 January				2,505	20.777
2016 Charge for the year	<b>67.742</b> 22.582	<b>31.986</b> 573	31.881	<b>11.520</b> 2.517	<b>143.129</b> 25.672
Balance at 31 December 2016	90.324	32.559	31.881	14.037	168.801
Net book amount					
Balance at 31 December 2016	477.851			11.137	488.988
Balance at December 2015	500.433	573		13.654	514.660

The process for the registration of the land and buildings in the name of the Organisation, has not yet been completed.

Depreciation expense of €25.672 (2015: €26.477) has been charged in "administrative expenses".

#### 14. Trade and other receivables

	2016	2015
Time de la casa de la la casa de	€	€
Trade receivables	4.036.494	3.202.358
Prepayments		3.500
Interest receivable from fixed deposit accounts	49.965	120.744
Other receivables	1.803	1.269
Refundable VAT	66.087	699.767
	4.154.349	4.027.638

The fair values of trade and other receivables approximate their carrying amounts.

As of 31 December 2016, trade receivables of €4.036.494 (2015: €3.202.358) were fully performing.

The other classes within trade and other receivables include an amount of €1.3m which is fully provided for (Note 4).

The maximum exposure to credit risk at the reporting date is the carrying value of each class of receivable mentioned above. The Organisation does not hold any collateral as security.

### NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 December 2016

#### 14. Trade and other receivables (continued)

The Organisation has significant concentrations of credit risk, however the Organisation does not undertake any credit risk other than that involved in allowing credit to its members as provided by existing legislation.

The Organisation trade and other receivables are denominated in the following currencies:

			2016	2015
	•		€	€
Euro			4.154.349	4.027.638
			<u>4.154.349</u>	4.027.638

The exposure of the Organisation to credit risk and impairment losses in relation to trade and other receivables is reported in note 3 of the financial statements.

#### 15. Strategic Inventory

				2016	2015
	•			€	€
Finished goods				 91.416.017	67.062.487

All of the above strategic inventory items belong to the Organisation. All strategic inventory stocks are stated at the lower of historic cost and net realisable value. The difference between net realisable value and cost as at 31 December 2016 is recognised in the income statement for the year 2016 and amounts to an unrealised surplus of €26.487.174. (2015: deficit €26.475.500).

At 31 December 2016, the Organisation owned or had secured quantities of oil amounting to 603.289 metric tons. This corresponds to 100 days of inland imports. The relevant legislation and regulations stipulates a minimum of 90 days of inland imports. The month end average stocks held by the Organisation during 2016 was 93 days.

	•	2016	2015
		€	€
Strategic inventory at 1 January		67.062.487	93.626.179
Purchases		288.455	30.573.309
Disposals		(2.422.099)	(30.661.501)
		64.928.843	93.537.987
Less: adjustment for net realisable value		26.487.174	(26.475.500)
Strategic inventory at 31 December	•	91.416.017	67.062.487

In 2016 there was a deficit from the sale of strategic inventories of €942.254 (2015: €1.283.221) which relates to the recycling of strategic inventories in order to be consistent with national or EU legislation. The deficit arises from the difference between cost of inventory and their selling price at the time of the sale. It also includes deficit arising from the storage and transfer of products.

Strategic inventories are sold when:

- (a) there is an energy crisis according to the provisions of Oil Crisis Law and of the Maintenance of Oil Stocks Law of 2003 to 2014; or
- (b) a seasonal adjustment in specification is necessary; or
- (c) the organisation needs to upgrade inventories as a result of changes in specifications required by Law.
- (d) operational issues such as availability of storage, due to alterations in the Cyprus' oil consumption profile etc.

#### NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 December 2016

#### 15. Strategic Inventory (continued)

For the storage of the stocks, the Organisation has storage service agreements with the external providers including providers based in Greece.

Storage contracts, currently held by the Organisation, have the following terms:

- 1. Storage with zero percentage losses, or
- 2. The annual storage losses of oil stocks shall not exceed a maximum allowable percentage. In this case, the storage provider, at the expiry or termination of the storage agreement shall compensate the Organisation by replenishing the lost products or may compensate the oil stock in value.

Therefore, the losses at year ended 31/12/2016 that exceed the cumulative maximum allowable limits as at the same date, are recognized as receivable from the service provider. The amount receivable is calculated using the year-end average Platts price.

Reported losses up to the agreed maximum allowable levels are recognized in the Financial Statements on the basis of prudence; however, the Organisation does not accept these losses unless it is satisfied that there is no related responsibility whatsoever by the storage operator.

#### 16. Cash at bank and in hand

			2016	2015
		• • •	€	. €
Cash at bank and in hand		* *	6.497.447	11.405.312
Short-term bank deposits			<u>21.656.912</u>	15.341.390
			28.154.359	26.746.702

For the purposes of the statement of cash flows, the cash and cash equivalents include the following:

	2016	2015
	. €	€
Cash and bank balances	28.154.359	26.746.702
Bank balances and deposits with over 3 months maturity	<u>(21.656.912)</u>	(15.341.390)
	6.497.447	11.405.312

#### Non-cash transactions

The principal non-cash transactions during 2015 were the settlements of additions amounting to €30.573.309 and disposals of strategic inventory of €27.492.842 at no consideration. Only a net amount of €1.221.030 was paid during the year.

#### Cash and cash equivalents by currency:

			٠.		2016	2015
					` €	€
Euro	•				<u> 28.154.359</u>	26.746.702
÷		<i>:</i>	•		<u>28.154.359</u>	26.746.702

The exposure of the Organisation to credit risk and impairment losses in relation to cash and cash equivalents is reported in note 3 of the financial statements.

### NOTES TO THE FINANCIAL STATEMENTS Year ended 31 December 2016

#### 17. Borrowings

		2016	2015
			` €
Current borrowings			
Bank loans		6.092.384	5.641.941
Non-current borrowings			
Bank loans		52,602,950	61.285.233
Total		58.695.334	66.927.174
Maturity of non-current borrowings:		•	
•		•	
		2016	2015
Potugon one to the same		€	€
Between one to two years	•	6.313.626	5.838.954
Between two and five years		20.263.922	18.778.353
After five years		26.025.402	36.667.926
		52.602.950	61.285.233

The above borrowings are repayable by 2025. The bank loans are secured as follows:

By pledging of income of the Organisation as included in the budget every year. By pledging of all rights of the Organisation that derive from insurances.

The weighted average effective interest rates at the reporting date were as follows:

		201	<b>6</b> 2015
Bank loans		3,32%	<b>6</b> 3,44%
The carrying amounts of borrowings appro	oximate their fair value.		
The Organisation borrowings are denomin	ated in the following currencies:		
Euro		2016 € 58.695.334	2015 € 66.927.174
		58.695.334	66.927.174

### NOTES TO THE FINANCIAL STATEMENTS Year ended 31 December 2016

#### 18. Trade and other payables

•	2016	2015
Trade payables	• •	€
Accruals	304.245	578.565
Other payables	19.704	114.096
outer payables		5.831
	323.949	698.492

The Organisation trade and other payables are denominated in the following currencies:

			2016	2015
Euro		*.	€	€
		•	<u> 323.948</u>	698.492
	•		323.948	698.492

The fair values of trade and other payables due within one year approximate to their carrying amounts as presented above.

### 19. Related party transactions

The Organisation is controlled by the Ministry of Energy, Commerce, Industry and Tourism.

The following transactions were carried out with related parties:

### 19.1 Directors' remuneration

The remuneration of Directors and other members of key management was as follows:

•	•	2016	2015
Directors' fees		: €	€
Directors lees		<u>4.586</u>	8.663
•		4.586	8.663

#### 20. Commitments

### Operating lease commitments - where the Organisation is the lessee

The Organisation leases various warehouses under non-cancellable operating lease agreements for the storage of oil stocks. The leases have varying terms, escalation clauses and renewal rights.

The future aggregate minimum lease payments under non-cancellable operating leases are as follows:

	2016	2015
Within one year	€	€
Between one and five years	2.201.173	5.153.360
between one and five years	<u> </u>	3.303.673
	<u>4.248.673</u>	8.457.033

#### NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 December 2016

#### 21. Events after the reporting period

On 28 December 2017, the Organisation signed a Finance Contract with European Investment Bank (EIB) under which EIB provides a credit in the amount of  $\leqslant$ 35 million for the purposes of the construction of the Terminal in Vassiliko (the project) which will be used as storage facilities for the Organisation's strategic oil stocks. The expected cost for the project is  $\leqslant$ 52,8 million and will be financed by EIB credit and own funds. As at the date of the approval of these financial statements no tranche was withdrawn.

There were no other material events after the balance sheet date, which have a bearing on the understanding of the financial statements.

Independent Auditor's Report on pages 2 to 4